

Account Manager Central Germany (m/f/d)

Position Summary

In this role, you will drive the continuous achievement of sales, marketing, and regulatory goals in collaboration with distributors, schools, and key opinion leaders within the defined region.

Your responsibilities include building and maintaining long-term customer relationships to enhance HuFriedyGroup's business success and growth.

The position requires approximately 80% travel within the Central Germany region, as well as participation in national events and/or trade fairs.

Desired Qualifications for This Role:

- Previous professional training, preferably in the dental sector, or relevant professional experience in sales.
- Previous work experience in the dental sector or in sales.
- Excellent oral and written communication skills in German and good oral and written communication skills in English.
- Ability to develop close and effective collaboration with key distributors, opinion leaders in the dental industry, and dental practices in the specified region.
- Ability to build and maintain long-term business relationships based on "partnership and mutual benefit."

Does this position sound exciting and like your next career step?

Then don't hesitate—apply now! Send your application to agathe.fessler@hu-friedy.com or apply directly online. We look forward to hearing from you!